APPENDIX B

HOMELESS FAMILY SOLUTIONS SYSTEM SERVICES (RFP)

REQUIRED FORMS

TABLE OF CONTENTS

EXHIBITS

- 1 PROPOSER'S ORGANIZATION QUESTIONNAIRE/AFFIDAVIT
- 2 BUDGET NARRATIVE AND JUSTIFICATION
- 3 PROGRAM DESCRIPTION AND NEGOTIATION PACKAGE
- 4 SUPPORTIVE SERVICES STAFF FORM

Homeless Family Solutions System Services PROPOSER'S ORGANIZATION QUESTIONNAIRE/AFFIDAVIT

Page 1 of 2

Please complete, date and sign this form and place it as the first page of your proposal. The person signing the form must be authorized to sign on behalf of the Proposer and to bind the applicant in a Contract.

	Vame	State	Year
If your firm is managing par	a limited partnership tner:	or a sole proprietorship, state the na	me of the proprie
If your firm is or	doing business under or	ne or more DBA's, please list all DBA	's and the County
Name		County of Registration	Year became !
			
ls your firm wh	nolly or majority owned b	by, or a subsidiary of, another firm?	_ If yes,
Name of parer	nt firm:		
State of incorp	oration or registration o	f parent firm:	
	other names your firm	has done business as within the last fiv	e (5) years.
Please list any	•	Υ	ear of Name Chan
Please list any Name			

Minimum Mandatory Qualifications as stated in Paragraph 3.0, of this Request for Proposal.

Check the appropriate boxes:

Yes No ______ years experience, within the last _____ years

Proposer further acknowledges that if any false, misleading, incomplete, or deceptively unresponsive statements in connection with this proposal are made, the proposal may be rejected. The evaluation and determination in this area shall be at the Director's sole judgment and his/her judgment shall be final.

Proposer's Name:

Address:

E-mail address:_______ Telephone number:______

Fax number:

On behalf of ______ (Proposer's name), I _______ (Name of Proposer's authorized representative), certify that the information contained in this Proposer's Organization Questionnaire/Affidavit is true and correct to the best of my information and belief.

Internal Revenue Service

County WebVen Number

Employer Identification Number

California Business License Number

Proposer has provided documentation and acknowledges and certifies that it meets and complies with the

-Signature

Title

Date

REQUIRED FORMS – EXHIBIT 2 Homeless Family Solutions System Services

BUDGET INSTRUCTIONS

BUDGET NARRATIVE AND JUSTIFICATION

Provider/Proposer must provide a narrative explaining its proposed budget costs and a justification for the costs.

GENERAL INFORMATION

The budget must clearly indicate that a viable program will be operating within the timeframe allotted for the program. The budget should be based on the Service Area Allocation per Award. The Budget Narrative, an attachment to the Budget Form, must provide the formulas (calculations) showing how each dollar amount that appears on the Budget Form was calculated. All amounts are to be rounded off to the nearest dollar.

Please Note:

Following are explanations of the allowable line item categories and examples of how line item amounts are calculated. The examples show how <u>formulas</u> on the required Budget Narrative and Justification should look.

A. PERSONNEL SALARIES (Require 70% Minimum)

1. Program Staff (Items a-d)

- Indicate the staff position and salary for each staff person proposed for program.
- Indicate the percentage of Employee/Fringe Benefits for each staff classification. This includes FICA, unemployment insurance, workers' compensation, and health insurance. List total Employee/Fringe Benefit Package costs for each staff position.
- Add the benefit dollar amount to the salary dollar amount to arrive at the combined salary/benefit for each classification.

EXAMPLE:

Salary: Project Coordinator @ 4000 mo. X 12 mos. = \$48,000

Employment Benefits: 26% X \$48,000 = \$12,480

Total Project Coordinator salary and benefits: \$48,000 + \$12,480 = \$60,480

2. Consultants (Professional Services)

 List the names (if known) and type of consultants to be hired, the annual number of consultations, and the consultation rate. For example:

EXAMPLE:

Curriculum Consultant: 50 hours at \$200/hour = \$10,000

REQUIRED FORMS – EXHIBIT 2 Homeless Family Solutions System Services

BUDGET INSTRUCTIONS

3. Administration/Support

- Indicate the staff position and salary for each staff person proposed for the program.
- Indicate the percentage of Employee/Fringe Benefits for each staff classification. This includes FICA, unemployment insurance, workers' compensation, and health insurance. List total Employee/Fringe Benefit Package costs for each staff position.
- Add the benefit dollar amount to the salary dollar amount to arrive at the combined salary/benefit for each classification.

EXAMPLE:

Salary: Project Coordinator @ \$2500 mo. X 12 mos. = \$30,000

Employment Benefits: 26% X \$30,000 = \$7800

\$30,000 + \$7800 = Total Project Coordinator salary and benefits)

B. SERVICES AND SUPPLIES COSTS (S&S)

Costs for production/re-production of teaching materials, mailing, office supplies, mileage related to the program may be included if they are not included in the overall administrative costs of the program and can be identified as such for invoicing purposes.

1. Office Supplies

Specify the costs per month for the duration of the program.

EXAMPLE:

Training and Presentation Supplies @100 month X 12 months = \$1200

2. Mileage

 Specify the total annual proposed cost for each staff person requiring travel mileage and the basis for computation. Mileage must be computed in accordance with the County's prevailing Rate Schedule.

EXAMPLE:

Rate (\$0.525) x Number of Miles = Total Mileage Cost

3. Other (i.e.) Production /re-production of teaching materials

Specify the cost per month for the duration of the program.

REQUIRED FORMS ~ EXHIBIT 2 Homeless Family Solutions System Services

BUDGET INSTRUCTIONS

C. EQUIPMENT

"Equipment" means non-expendable personal property, <u>each</u> item of which has (a) a useful life in excess of three years, and (b) a value in excess of Three Thousand Dollars (\$3,000). Except as provided for in Section 551, Title 9, equipment expenditures for existing services during any fiscal year shall not exceed one percent (1%) of the net budget of such service, and ten percent (10%) of the net budget for those new services which commence subsequent to the beginning of the fiscal year.

- <u>Purchases:</u> Identify equipment to be purchased, a justification statement for the purchase, and the cost of each equipment. Equipment purchase requests must be submitted to Department of Mental Health and may be reportable to the State Department of Mental Health as necessary.
- <u>Equipment Leases</u> Identify equipment to be leased, a justification statement for all leased equipment, and the cost of each lease.

D. FACILITY COSTS

Facility Rent/Lease

- Specify the gross square footage, monthly and yearly gross cost, monthly and yearly cost per square foot.
- If facility is currently being rented, attach a copy of the current lease or rental agreement. Rents and purchase costs applied to the contract will be compared to the guidelines issued by the County of Los Angeles - Internal Services Department for evaluating rent costs in the current budget.

E. INDIRECT COSTS

Administrative support and other indirect costs are those incurred for the common benefit of the organization's total contracted program and are not directly or readily attributable to a previously specified direct cost. Allowable administrative costs include accounting, budgeting, financial screening, general administrative personnel, information system, office services, and other such similar services. These costs must be reasonable, be equitably allocated and compliant with federal cost allocation principles. Consult with your accountant. Administrative costs are allowable to the extent they are: 1) reasonable and 2) related to the services provided by the providers.

ADMINISTRATIVE COSTS

Administrative costs are the indirect costs related to the implementation and operation of the program. Such costs must be reasonable and include a formula on how the cost was calculated.

REQUIRED FORMS - EXHIBIT 2 HOMELESS FAMILY SOLUTIONS SYSTEM SERVICES

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SAMPLE

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PROVIDER/PROPOSER NAME	
Service Area	

		PROVIDER SITE STAFFING	FTEs	AN	AOUNT	% of Total Amount Requested
A. PERS	ONNE	L SALARIES (Require 70% Minimum)				
	1	PROGRAM STAFF				
	а	Psychologist/MSW/LCSW/MFT (Lic./Reg./Waiv'd.) MH Clinical Nurse Specialist (CSN)	3.51	\$	209,118	31.1%
	b	RN, LVN, Psych. Tech.	0.07		7,388	1.1%
	С	MH Rehabilitation Specialist	0.21		11,526	1.7%
	d	Mental Health Related B.A. or 2 yrs. MH Experience - not licensed	0.87		39,742	5.9%
	2	CONSULTANT STAFF (Professional Services)	0.25		52,412	8.6%
	3	ADMINISTRATION/SUPPORT	2.79		130,980	19.4%
		Total Salaries and Wages (lines 1a-d, 2 and 3)		\$	451,166	67.8%
		Employee Benefits		\$	91,713	13.6%
	14.1 2.1.2. 2.1.3.4.	TOTAL PERSONNEL SALARIES & EMPLOYEE BENEFITS/FTES	7.70	\$	542,879	81.4%
B. SERV	ICES A	ND SUPPLIES (S&S)				
	1	Office Supplies		\$	41,437	6.2%
	2	Mileage			_	0.0%
	3	Other (Specify)				0.0%
1.5		TOTAL SERVICES AND SUPPLIES (lines 1-3)		\$	41,437	6.29
C. EQUII	PMEN	T (Purchased with a Unit Value \$3,000 or more)		\$	2,897	0.4%
D. FACIL	.ITY CO	OSTS		\$	22,250	3.3%
		SUBTOTAL PERSONNEL/S&S/EQUIPMENT/FACILITY COSTS		\$	609,463	91.3%
E. INDIR	ECT A	DMINISTRATIVE OVERHEAD		\$	64,008	9.5%
187 \$161 : <del>\$</del> 11 115.				1007503	TELL MARKET STILL DAV	

### **Homeless Family Solutions System Services**

#### PROGRAM DESCRIPTION

#### **GENERAL INSTRUCTIONS**

Please check $()$ selection type.				
	RENEWALS			
	SUPERSESSION			
	MID-YEAR CHANGES			
	SOLICITATION			

The application must include a Program Description Exhibit for each program that is proposed to be funded through the County of Los Angeles Department of Mental Health's (LACDMH) Maximum Contract amount (MCA) allocation(s). The template for the Program Description Exhibit is included on Page 2.

For **Homeless Family Solutions System Services** existing providers, a Program Description is required on an annual basis when submitting the Negotiation Package. The annual Negotiation Package submission meets the Memorandum of Understanding guidelines developed by the Department of Public Social Services for CalWORKs programs.

#### **HEADING INSTRUCTIONS: (Enter the Service Area)**

- 1. Enter the Program Name.
- 2. Enter the Fiscal Year(s).
- 3. Enter the Legal Entity Name.
- 4. Enter the State/County assigned Legal entity Number. New service providers are to enter "TBD" (To Be Determined).
- 5. Enter the Supervisorial District(s) to be served.

COMPLETE THE FOLLOWING QUESTIONS ON PAGES 2 – 5. IF NOT APPLICABLE ENTER N/A.

### **Homeless Family Solutions System Services**

SERVICE AREA
CalWORKs PROGRAM NAME (HOMELESS FAMILY SOLUTIONS SYSTEM SVC:
Authorized Program(s) can be identified by the Los Angeles County Department of Mental Health's allocation worksheet for existing contractors and in the Solicitation document for prospective contractors and/or new programs.
FISCAL YEAR (S):
LEGAL ENTITY NAME:
LEGAL ENTITY NUMBER:
Enter the State/County assigned Legal Entity Number. New service providers are to enter "TBD" (To Be Determined).
SUPERVISORIAL DISTRICT(S) TO BE SERVED:
Number of Unique (Unduplicated Count) Clients to be Served:
Estimated Average Cost per Unique (Unduplicated Count) Client to be Served:
Number of dedicated client slots for fiscal year.
List procedures in the event the program reaches its capacity at any point during the proposed contract term.
What is the procedure for managing wait lists, referrals and Continuity of Care?

### **Homeless Family Solutions System Services**

1	1.	Special	Characteri	istics of	Popula	ation to	be Served:

		Percentage of monolingual non-English speaking clients to be served under
		this proposed program?
		Other (developmentally disabled, substance use disorder, domestic violence, etc.):
	10 No.	
12.	describ	Transportation Access. List each facility site and for each facility site e the public access to the site. Be specific as to the distance of the closest nt rail, subway or other public transportation stop.
13.	supervision are new Are the and cul	raining and Supervision. Describe the nature, frequency and method of sion for all staff including master's-level student interns and volunteers. How a staff oriented and trained to provide CalWORKs mental health services? The in-service trainings to increase staff awareness of and sensitivity to ethnic tural issues? Is there training in specific topics such as CalWORKs GAIN entation or non-violent crisis intervention that is required for staff to attend?
14.	following	n Description: Provide a program description including but not limited to the g topics:  Program's purpose
•		
	b.	For newly funded CalWORKs programs, describe the implementation plan and timeline, including the respective effective dates for the beginning of start-up work and the availability of service delivery.
	C.	Identify the demographics of the geographic area to be served.
	d.	Explain the appropriateness of the staffing profile that is required to meet the needs of the target population to be served.
	e.	Goals of the Program
	, (A)	

### **Homeless Family Solutions System Services**

f. Descri	f. Describe services to be provided to include the following:				
i.	Describe the program's outreach, referral, admission and engagement processes:				
	How are the organizations' services publicized to the public/target population (e.g. Directory listings, mailings, advertisements, community memberships, coalitions, neighborhood councils, faith-based organizations, etc.)?				
ii.	Intake Procedure: Describe the intake procedure for CalWORKs participants. How does GAIN Services Workers (GSW) contact the centralized appointment desk to obtain an assessment appointment? How is facsimile contact from GSWs handled? Explain intake procedure and scheduling of assessment appointments within the DPSS priority levels. Are there specific hours to accept new intakes?				
iii.	Describe the training provided to CalWORKs staff on the GAIN program and GAIN documentation. Describe ongoing coordination of services with GSW.				
iv.	Which evidence-based practices (EBP) are utilized specifically for the CalWORKs population? How is staff trained on the EBPs? What outcomes are collected to ensure efficacy of the identified EBPs?				
V.	What is the process for access to psychiatric evaluation and medication support services?				
vi.	Are clients routinely referred for general physicals? Are general medical services available on site?				
	Do agency physicians consult with the consumer's primary care physician to promote the overall health of the consumer?				
<u> </u>					

### **Homeless Family Solutions System Services**

viii.	Describe how case management, linkages, peer support, and other support services are provided?
įx.	Describe how crisis intervention services (telephone 24/7 or faceto-face) will be provided.
<b>X</b> .	Describe dis-enrollment procedures including minimum of three contact attempts prior to disenrollment (i.e., telephone call, letter, home visit), referrals for continuity of care, and communication with GAIN.
Xi.	Describe the role and functions of any program partners.
xii.	Describe how Supported Employment Individual Placement and Support Services will be provided to CalWORKs participants. Include the referral and eligibility process, the role of supported employment staff, and employment-related community partners.
xiii.	Provide any additional details that you believe are pertinent about the program.

### REQUIRED FORMS -- EXHIBIT 3 Homeless Family Solutions System Services

### COUNTY OF LOS ANGELES- DEPARTMENT OF MENTAL HEALTH CONTRACTS DEVELOPMENT AND ADMINISTRATION DIVISION



### LEGAL ENTITY (LE) AGREEMENT NEGOTIATION PACKAGE EFFECTIVE JULY 1, 2014

**FOR** 

□ RENEWALS, □ SUPERSESSION,
 □ MID-YEAR CHANGES
 and
 □ SOLICITATIONS

(Please check ( $\sqrt{}$ ) selection type)

# REQUIRED FORMS – EXHIBIT 3 Homeless Family Solutions System Services TABLE OF CONTENTS

	SCHEDULE	PAGE(S)
Introduction to the Negotiation Package	N/A	1-4
Instructions for Completing the Negotiation Package	N/A	5-14
Transmittal Letter	1	5
Legal Entity Contract Information Sheet	2	5-7
Legal Entity - CalWORKs Provider Operating Hours and Days	3	7-8
Legal Entity - CalWORKs Provider Service Capacity	4	8-9
Legal Entity - Covered Services by CalWORKs Provi	der 5	9-10
CalWORKs Provider Budget by Service Area	6	11-12
Legal Entity – CalWORKs Provider Budget Summary	7	12-13
Legal Entity – CalWORKs Provider Mental Health Services Plan	8	13-14
CalWORKs - Subprogram Schedule	- 9	14
Historical Mental Health Services Data by Agency	N/A	14
Negotiation Package Submission Instructions	N/A	15
Terms, Definitions, and Acronyms	N/A	16-18

#### 1. Purpose of the DMH Negotiation Package:

- a. CalWORKs Provider program information submitted in the Negotiation Package by each Legal Entity will be used for DMH's evaluation of the agency's compatibility with the County's service delivery system, integration with the DMH's claims processing information and claims reimbursement systems, contract monitoring, and contract auditing.
- b. In the event a contract is awarded, the Negotiation Package is by reference an extension of the Legal Entity Contract and will be used for monitoring but not reimbursement purposes.
- c. Any requests for changes to the Legal Entity Agreement requires an updated Negotiation Package which must be approved by the lead DMH District Chief and Deputy Director as provided by DMH Notice, Negotiation Package Submission Procedure.

#### 2. The Negotiation Package Submission Process:

- a. Effective July 1, 2014, the Negotiation Package was designed to capture the total program funding information by <u>Provider Site Iocation</u> (irrespective of individual programs operating within specific facility sites, i.e., CalWORKs, PEI, FSP, EPSDT, etc.). In order to appropriately evaluate and monitor CalWORKs program activities operating at the provider site location, a separate Negotiation Package (Schedules 1-9) is required for the CalWORKs program. Please note that a separate Negotiation Package is also required when submitting for contract renewals, supersession, mid-year changes and solicitation purposes.
- b. After completing the appropriate negotiation package schedules, submit an original and 1 copy (or more if required by Contract Administrator or Solicitation requirements) on or before the specified submission date for the period.
- c. Completed negotiation packages should be submitted to:

County of Los Angeles-Department of Mental Health Contracts Development and Administration Division 550 South Vermont Avenue, 5th Floor Los Angeles, CA 90020

<u>Solicitation:</u> Negotiation Packages submitted through this process must be included in the Required Forms – Exhibit 14A (Budget Forms section) as stated in solicitation requirements.

d. The original Negotiation Package and each copy are to be typewritten and bound separately prior to submission.

e. <u>Failure to complete</u>: An incomplete Negotiation Package will be returned to sender/contractor. The contractor may experience a significant delay in the execution of their related contract action/approval due to failure to complete their negotiation package.

<u>Solicitation:</u> An incomplete Negotiation Package submitted through this process may impact overall score earned in the Budget Forms Section.

DMH personnel may request at any time additional information to support a submitted Negotiation Package prior to approving the document.

<u>Solicitation</u>: A Negotiation Package submitted through the solicitation process may not be revised or corrected once proposal has been officially received by the Contracts Development and Administration Division.

- 4. Public Record. At such time as the DMH Director recommends a contract to the Board of Supervisors, and such recommendation appears on the Board agenda, all Negotiation Package material submitted shall become a matter of public record, with the exception of those elements in each Negotiation Package that are defined by the contractor as business or trade secrets and plainly marked as "Trade Secret", "Confidential", or "Proprietary". The County shall not in any way be liable or responsible for the disclosure of any such records or any part thereof if disclosure is required or permitted under the California Pubic Records Act or otherwise by law.
- 5. No funds can be disbursed by DMH until the Board of Supervisors has approved the contract. Funds can only be disbursed in accordance to the Terms and Conditions of the contract and in no case can disbursements exceed the contract's Maximum Contract Amount (MCA) and/or the total for each respective Funded Program identified in the Legal Entity Agreement's Financial Summary.
- 6. Standardized Templates:

The Negotiation Package Schedules in this package must be used for "Contract Renewal", Supersession, "Solicitation" and/or "Mid-Year Change" purposes.

- a. The Negotiation Package schedules are created in Microsoft EXCEL.
- b. Based on the contract period, the appropriate schedules must be submitted in order for the Negotiation Package to be considered complete.
- Negotiation Package Schedules are identified in sequential number order and include Schedules 1-9. (See Section 9, Pages I-3 to I-4)

- d. Each Negotiation Package Schedule is <u>password protected</u>. The protection password is in small case: *dmh*.
- e. If applicable, it is the responsibility of the preparer to make and/or validate any link(s) between Negotiation Package schedules.
- f. It is the preparer's responsibility to mark any requirements in any of the schedules that do not apply to their agency/programs as N/A.
- 7. The Proposed DMH Funds to be reported in Schedules 6-9 of the Negotiation Package should be taken from the following:
  - a. <u>Existing contractors</u> will need to have received from the DMH a planning notification of the initial and/or revised funded program allocations in order to adequately prepare this Negotiation Package budget. They may also receive a worksheet reflecting their utilization and historical mental health services data from the prior fiscal year.
  - b. <u>Prospective contractors</u> will need to have received a solicitation notice from DMH providing the necessary information for preparation of a proposed budget in response to the solicitation.

#### 8. Mid-Year Contract Changes:

- a. A Mid-Year Change Negotiation Package is mandatory whenever, during a fiscal year, a modification to the terms and conditions of an existing Board of Supervisor's approved contract is proposed. A Mid-Year Change Negotiation Package is required for all contract changes regardless if the change(s) resulted in a formal contract amendment. These changes include, but are not limited to:
  - i) An increase or decrease in the Funded Program Amount and/or MCA;
  - ii) A modification in the previously approved Subprogram(s) amounts or service levels that reflects:
    - A 15% variance across the Legal Entity (i.e. Schedules 7, 8 and 9) or
    - A 25% variance at the Provider Site/Provider Number (Schedules 6 and 8);
  - iii) Significant changes in the target population; and/or
  - iv) Impact to the quantity or quality of client care; and/or
  - v) Change in service location and/or hours of operation.

- b. When requesting a Mid-Year Change to a Board of Supervisors approved contract, Contractors are required to submit all relevant Negotiation Package Schedules reflecting the requested change.
- 9. Negotiation Package Submission Documents and Sequence Order:
  - a. Schedule 1: Transmittal Letter
  - b. Schedule 2: Legal Entity Contract Information Sheet
  - c. Schedule 3: Legal Entity CalWORKs Provider Operating Days and Hours
  - d. Schedule 4: Legal Entity CalWORKs Provider Service Capacity
  - e. Schedule 5: Legal Entity Covered Services by CalWORKs Provider
  - f. Schedule 6: CalWORKs Provider Budget by Service Area
  - g. Schedule 7: Legal Entity CalWORKs Provider Budget Summary
  - h. Schedule 8: Legal Entity CalWORKs Provider Mental Health Services Plan
  - i. Schedule 9: CalWORKs Subprogram Schedule

#### **Next Steps:**

a. Read the Instructions.

<u>Important note:</u> For the purposes of Negotiation Packages submitted according to instructions for Renewals, Supersession, Mid-Year Changes and Solicitations.

- b. Based on the contract period, complete the appropriate Negotiation Package schedules.
- c. Submit completed Negotiation Package according to the "Negotiation Package Submission Instructions" by the submission due date for the contract period.

Schedules 1-9 of the Negotiation Package are all included in one Excel Worksheet File saved on the LAC-CDAD Negotiation Package CD. Upon inserting the CD into your computer CD drive, click on the file labeled "Negotiation Package". You will find 9 tabs for each schedule. Please complete Schedules 1-9 as follows:

#### 1. Schedule 1 Transmittal Letter

- a. Click on Tab 1: "Schedule 1 Transmittal Letter"
- b. Select from the dropdown menu, the appropriate Negotiation Package Submission Term in the "NP Submission Term" section
- c. Enter the "Submission Date" and "Legal Entity Name" in the respective highlighted cells. These cells are linked to Schedule 2 Legal Entity Contract Information Sheet entries for "Submission Date" and Legal Entity Name".
- d. Enter a brief description of each contract change that occurred during the period in the "Summary of Changes". All changes should be cumulatively reflected in the Negotiation Package for the period.
- e. Enter the following in the "Contractor Certification" section:
  - Date
  - Typed/printed name of the individual in your agency that is authorized to sign contracts on behalf of the Legal Entity that will sign the Transmittal Letter upon completion of the Negotiation Package.
- f. Signer is to sign in the indicated "Signed" space. The authorized signer should not sign this form until the completed Negotiation Package is ready to be submitted to DMH.
- g. Agency should leave all other sections blank.
  - Do not complete any of the information under the "Department of Mental Health Program Certification" section.
  - Do not complete any of the information under the "Department of Mental Health Contracts Development and Administration Certification" section.

#### 2. Schedule 2 Legal Entity Contract Information Sheet

- a. Click on Tab 2: "Schedule 2 Legal Entity Contract Information Sheet"
- b. Line 1: The "Submission Date" cell will already be populated with the information keyed in this section in Schedule 1 Transmittal Letter.

- c. Line 2: Enter the fiscal year(s) for which the Negotiation Package proposal is applicable.
- d. Line 3-4: Enter the "Reason for the NP Proposal": Renewal, Supersession, Amendment, Solicitation, or Contract Modification not requiring an Amendment.
- e. Line 5-7: If the proposal is for a full fiscal year enter a check in the line 6 cell. If the proposal is for a Mid-Year change enter into line 7 the period to be covered.
- f. Line 8: The "Legal Entity Name" cell will already be populated with the information keyed in this section in Schedule 1 Transmittal Letter.
- g. Line 9: If the organization has a "Doing Business As" (DBA) Name, enter the DBA Name in this section.
- h. Line 10: If DMH has assigned a "Legal Entity Number" enter the number. If no number has been assigned enter "TBD" (To be Determined). DMH will assign a "Legal Entity Number" at a later date if a contract/contract amendment is awarded
- i. Line 11: Enter the organization's nine digit federal Tax Identification Number.
- j. Lines 12-15: Enter the address for the organization's administrative headquarters or main office.
- k. Line 16: Check the appropriate organization status, either Not For Profit or For
- I. Line 17: Indicate the correct LAC-Supervisorial District in which the organization's headquarters/central office is located.
- m. Lines 18-21: Enter the requested contact information for the person that is designated as the primary lead to communicate with the DMH in regard to Negotiation Package matters.
- n. Line 22: Enter the organization's website address.
- Line 23: Enter current or prior DMH contract number. If the agency does not have a prior/current contract, and has indicated a Legal Entity Number "TBA", then enter N/A on Line 23.

- p. Line 24: List all existing contracts the agency has with other Los Angeles County Departments (if additional space is required, attach a separate sheet to the Negotiation Package to complete the agency's list.)
- q. Line 25-29: Check all status(es) that apply to the Legal Entity.
- 3. Schedule 3: Legal Entity CalWORKs Provider Operating Days and Hours
  Schedule 3 reports the days and hours all service facility sites under the Provider's
  Legal Entity Agreement are open (irrespective of individual programs operated
  within specific facility sites). Enter operating days and hours, provider number and
  facility name for the CalWORKs Program reported for this provider site location.

Agencies should list all facilities by provider number on Schedule 3. For field based programs, the main site/facility where the program is coordinated and managed should be listed with the appropriate provider number.

- Click on Tab 3: "Schedule 3 Legal Entity Provider Sites Operating Days and Hours"
- b. Line 1: The "Submission Date" cell will already be populated with the information keyed in this section in Schedule 1 Transmittal Letter.
- Line 2: The fiscal year(s) for which the Negotiation Package proposal is applicable is already populated from Schedule 2 Legal Entity Contract Information Sheet.
- d. Line 3: The "Legal Entity Name" cell will already be populated with the information keyed in this section in Schedule 1 Transmittal Letter.
- e. Line 4: The "Legal Entity Number" cell will already be populated with the information keyed in this section in Schedule 2 Legal Entity Contract Information Sheet.
- f. Line 5: Review the categories to be entered by column. Column "a" is the Facility Site DMH Provider Number and DMH Provider Site Name (this information should be consistent with Provider's State and DMH file information). Columns "eff" indicate the days of the week and the morning (am) and afternoon/evening (pm) business operations hours for each facility site.
- g. Lines/Rows 6-27: Enter the following information.
  - In Column "a", enter each Service Facility's DMH provider number and facility name.

- In Column "b": Check if the facility is a satellite Site (a site operating 25 hours or less per week)
- Column "c": Check if the facility is ADA compliant
- Column "d": Check if the facility is open 24 hours, 7 days a week (including holidays)
- Column "e-ff" indicate the actual time (am or pm) the CalWORKs provider site opens and closes Monday through Sunday. Enter the service facility site's open and close time in HH:MM (e.g. 8:15 or 10:30).

<u>Solicitation:</u> Proposer's service delivery sites shall be open at a minimum from Monday through Friday, from 8:00 A.M. until 5:00 P.M. as stated in the Statement of Work – Section 5.3.

- h. Indicate all holidays and other days the agency, or specific CalWORKs provider site, is closed for business.
- Indicate if agency is closed on a normal business day (i.e. non-holidays) by inserting "c" in the appropriate column/row.

#### 4. Schedule 4 Legal Entity - CalWORKs Provider Service Capacity

Schedule 4 reports the service capacity for each facility site under the Provider's Legal Entity Agreement (irrespective of individual programs operated within specific facility sites). The schedule reports provider service capacity as it relates to language capabilities, age groups to be served, specialty populations, and specialty services.

- a. Click on Tab 4: "Schedule 4-Legal Entity Provider Sites Service Capacity"
- b. Line 1: The "Submission Date" cell will already be populated with the information keyed in this section in Schedule 1 Transmittal Letter.
- c. Line 2: The fiscal year(s) for which the Negotiation Package proposal is applicable is already populated from Schedule 2 Legal Entity Contract Information Sheet.
- d. Line 3: The "Legal Entity Name" cell will already be populated with the information keyed in this section in Schedule 1 Transmittal Letter.
- e. Line 4: The "Legal Entity Number" cell will already be populated with the information keyed in this section in Schedule 2 Legal Entity Contract Information Sheet.

- f. Line 5: Review the categories to be entered by column. For columns r-u, aa-jj, kk-tt, and uu-xx indicate the Non-Threshold Languages, Specialty Population, Specialty Services, and Other category respectively for which the provider has capacity.
- g. Lines/Rows 6-26: Enter the following information:
  - Column "a" is the Facility Site DMH Provider Number and the DMH Provider Site Name (this information should be consistent with the Provider's State and DMH file information).
  - Column "b": Indicate the service area in which the site is located.
  - Column "c": Indicate the supervisorial district in which the site is located.
  - Columns "d-p": Place a check in the appropriate box if the provider site has the capacity to provide services in the indicated Threshold Languages.
  - Columns "q-u": Place a check in the appropriate box if the provider site has the capacity to provide services in the indicated Non-Threshold Languages.
  - Columns "v-z": Place a check in the appropriate box if the provider site has the capacity to provide services to the indicated age groups
  - Columns "aa-jj": Indicate all specialty populations the provider site has the capacity to serve and check the appropriate box. Specialty populations include but are not limited to veterans, HIV/AIDs, Blind, Deaf or Hard of Hearing, LGBTQ2S, and Developmentally Delayed populations.
  - Columns "kk-tt": Indicate all specialty services the provider site has the capacity to provide and check the appropriate box. Specialty services include but are not limited long-term and short-term housing, physical health screenings, vocational services and money management services.
  - Columns "uu-xx": Indicate any other special capacities the provider site has available and check the appropriate box.

### 5. Schedule 5 Legal Entity - Covered Services by CalWORKs Provider

Schedule 5 identifies the proposed schedule of services/activities by the respective service facility sites at which the organization will make the services/activities available.

a. Click on Tab 5: "Schedule 5-Legal Entity Covered Services by CalWORKs Provider Site/Number".

- b. Line 1: The "Submission Date" cell will already be populated with the information keyed in this section in Schedule 1 Transmittal Letter.
- c. Line 2: The fiscal year(s) for which the Negotiation Package proposal is applicable is already populated from Schedule 2 Legal Entity Contract Information Sheet.
- d. Line 3: The "Legal Entity Name" cell will already be populated with the information keyed in this section in Schedule 1 Transmittal Letter.
- e. Line 4: The "Legal Entity Number" cell will already be populated with the information keyed in this section in Schedule 2 Legal Entity Contract Information Sheet.
- f. Line 5: Review the categories to be entered by column.
- g. Lines/Rows 6-25: Enter the following information.
  - Column "a" is the Facility Site DMH Provider Number and the DMH Provider Site Name (this information should be consistent with the Provider's State and DMH file information).
  - Column "b" indicates the service area in which the site is located.
  - Column "c" indicates the Supervisorial District in which the site is located.
  - Columns "d-j" place a check in the appropriate box if the provider site has capacity to provide the indicated Outpatient Services (Mode 15) by SFC range.
  - Columns "k-l" place a check in the appropriate box if the provider site has capacity to provide the indicated Community Outreach Services (Mode 45) by SFC range.
  - Columns "m-p" place a check in the appropriate box if the provider site has capacity to provide the indicated Client Support Services (Mode 60) by SFC range.
  - Columns "q-x" place a check in the appropriate box if the provider site has capacity to provide the indicated Day Services (Mode 10) by SFC range.
  - Columns "y-rr" place a check in the appropriate box if the provider site has capacity to provide the indicated 24 Hour Services (Mode 5) by SFC range.
  - Columns "ss-vv" indicate other covered services the provider site has the capacity to serve and place a check in the appropriate box.

#### 6. Schedule 6 CalWORKs Program Budget by Service Area

Schedule 6 (CalWORKs **Provider Budget**) is to be completed for each provider location as identified with a DMH/State assigned Provider Number. Budget and funding for all programs operated within the same Provider Number are to be included in the same Schedule 6. Schedule 6 may be copied for as many Provider Site Budgets as necessary.

<u>Solicitation:</u> For CalWORKs Mental Health Supportive Services, program funding information for Schedule 6 should reflect CalWORKs service activities only.

- a. Lines 1, 2, 3a, and 3b. Submission Date, County Fiscal Year, Legal Entity Name, and Legal Entity Number fields are linked to other cells in the worksheet and are protected.
- b. Line 4a and 4b. Enter the four-digit Provider Number and service facility site name where CalWORKs service activities are provided.
- c. Lines 5a, 5b, 5c, and 5d. Enter the provider site address. Where CalWORKs services are provided.
- d. Line 6. Enter the telephone number of the provider site where CalWORKs services are provided.
- e. Line 7. Enter the name of the Head of Service or contact person.
- f. Line 8. Enter the Service Area for which the Schedule 6 is applicable.
- g. Line 9. Enter the County of Los Angeles Supervisor District for which the Schedule 6 is applicable.
- h. Line 10. When the Schedule 6 budget expenses and revenues amounts are all entered, there should be no positive or negative numbers appearing in any of the three cells. A number, either positive or negative, in any of the three cells means that the organization's expenses and revenues do not equal each other and the budget has not been correctly prepared.

<u>Provider Staffing for CalWORKs Service activities.</u> – Required 70% minimum for gross CalWORKs Provider Budget and indirect cost for treatment staff for line items 12 thru 19.

i. Lines 12 thru 19, columns b thru e. Enter the FTEs, and Salaries/Wages associated with the personnel identified in lines 12 thru 19, column a.

- j. Line 21, columns c and e. Enter the employee benefits associated with the personnel identified on lines 12 thru 19.
- k. Lines 24 thru 29, columns c and e. Enter expenses for the respective expense categories listed in column a. (DMH may require Contractor to submit a budget narrative to explain and/or provide detail of certain expenses if deemed necessary.)

Line 28. No entry should be made on this line. Costs for subcontracts will not be allowable for CalWORKs programs.

- I. Line 32, columns c and e. Enter the organization's indirect administrative overhead, if any, which is allocated to the provider site for which the Schedule 6 is applicable. Generally accepted cost accounting allocation principles must be used.
- m. Lines 35 thru 62, column a. Enter the revenue description that the organization proposes to receive from DMH. The DMH revenue descriptions are provided in the DMH Legal Entity Agreement's Financial Summary and/or solicitation documents released by DMH.
- n. Lines 35 thru 62, columns c and e. Enter estimated revenue amounts. All amounts are to be in gross dollar amounts.
- o. Lines 65 thru 71, column a. Enter revenue descriptions that the organization expects to receive reimbursement for mental health services from third parties, including reimbursement/revenue from client, insurance, Medicare, and interest associated with funds proposed in lines 35 thru 62.
- p. Lines 65 thru 69, columns c and e. Enter the estimated revenue amounts.

### 7. Schedule 7 Legal Entity - CalWORKs Provider Budget Summary

Schedule 7 provides an overview of the *Fund/Revenue Sources* section in Schedule 6 (CalWORKs **Provider Budget**) and Legal Entity level subtotal by Funded Programs.

- a. Line 5, columns b thru r (as applicable). Enter Provider Number.
- b. Lines 6 thru 33, column a. Select from the dropdown menu, appropriate Fund/Revenue Source(s) (or Funded Program(s)) proposed to fund the provider site(s) associated with the Provider Number(s) entered in columns b thru r. Lines 34 and 35 are blank cells (without dropdown menu) in case a new funding that is not included in the dropdown menu needs to be added.

- c. Line 37, column a. Enter Non-County Revenue. This amount should equal Line 72, Total Client, Third Party and Other Revenue, of Schedule 6 (Provider Site Budget) for the same Provider Number.
- d. Lines 6 thru 35, column b thru r. Enter the dollar amount for each appropriate Funded Program proposed to fund each provider site entered in columns b thru r. Line 36, Subtotal by Provider Number, should equal Line 63, Total Proposed Maximum Amount, of Schedule 6 (CalWORKs Provider Budget) for the same Provider Number.
- e. Line 38, Total by Provider Number should equal Line 73, Total Gross Revenues, of Schedule 6 (CalWORKs Provider Budget) for the same Provider Number.

#### 8. Schedule 8 Legal Entity - CalWORKs Mental Health Services Plan

Schedule 8 outlines an agency's plan for providing services for the requested contract period by client beneficiary type. The plan for services will be provided by the agency and organized as follows:

- a. At the Legal Entity Level by Mode of Service by Client Beneficiary Type (i.e. Indigent, EPSDT M/C, Non-EPSDT M/C, MCHIP and MCE)
  - Lines 6, 9, 12, and 15; Columns d, f, h, j, and l. Indicate the proposed number of unique clients to be served.
  - Lines 7, 10, 13, and 16; Columns d, f, h, j, and l. Indicate the proposed total Units of Services to be provided.
  - Lines 8, 11, 14, and 17; Columns d, f, h, j, and l. Indicate the proposed total funding amount to be used.
  - Lines 6, 9, 12, and 15; Column n. Indicate the proposed total number of unique clients to be served. <u>NOTE</u>: Total unique client number in Column n may not equal the client sum of Columns d, f, h, j, and I if identical client is reported in multiple Client Beneficiary Type due to eligibility change during the fiscal year. For this same reason, the Row Percentage in Column o may be equal to or greater than 100 per cent.

#### b. At the Provider Site Level

- Column a. Indicate the Provider number and site name where CalWORKs services are provided.
- Column b. Indicate the Service Area in which the provider site is located.

- Column c. Indicate the Supervisorial District in which the provider site is located.
- By Client Beneficiary Type (i.e. Non-MC/Indigent, EPSDT MC, Non-EPSDT MC, MCHIP and MCE):
  - 1) Lines 20, 23, 26, 29, 32, 35, and 38; Columns d, f, h, j, and l. Indicate the proposed number of unique clients to be served.
  - 2) Lines 21, 24, 27, 30, 33, 36, and 39; Columns d, f, h, j, and l. Indicate the proposed total Units of Services to be provided.
  - 3) Lines 22, 25, 28, 31, 34, 37, and 40; Columns d, f, h, j, and l. Indicate the proposed total funding amount within the provider's contract to be provided.
  - 4) Lines 20, 23, 26, 29, 32, 35, and 38; Column n. Indicate the proposed total number of unique clients to be served. **NOTE**: Total unique client number in Column n may not equal the client sum of Columns d, f, h, j, and I if identical client is reported in multiple Client Beneficiary Type due to eligibility change during the fiscal year. For this same reason, the Row Percentage in Column o may be equal to or greater than 100 per cent.

#### 9. Schedule 9 CalWORKs - Subprogram Schedule

a. At the time of the Legal Entity Agreement Renewal/Supersession, DMH will provide Contractor with a completed Schedule 9 (Subprogram Schedule) consistent with the Renewal/Supersession contract amount. Thereafter, when changes are made to the Financial Summary and/or Subprogram Schedule, Contractor is responsible for updating Schedule 9 (Subprogram Schedule) for review and approval of the Lead District Chief.

#### 10. Historical Mental Health Service Data (to be used as a back up to Schedule 8)

DMH will provide each agency with historical data on the services provided by the agency in the previous fiscal year. When completing Schedule 8, providers should consider historical data, funding allocations, existing/anticipated service trends, and the communities/target populations to be served.

Historical data will be organized as follows:

- a. At the Legal Entity Level by Mode of Service, by Client Beneficiary Type (i.e. Non-MC/Indigent, EPSDT MC, Non-EPSDT MC, MCHIP and MCE). The historical information will include the number of unique clients, the amount of funding used, and the units of service provided.
- b. Historical information will include unique client count, amount of funding utilized, and units of service/days of service used by Service Type, Mode of Service, and Service Function Code Range.

# REQUIRED FORMS – EXHIBIT 3 Homeless Family Solutions System Services NEGOTIATION PACKAGE SUBMISSION INSTRUCTIONS

Based on paragraph K of the Financial Exhibit A of the Legal Entity Agreement, monitoring of services and claiming for the requested period will be based on the proposed Legal Entity Mental Health Services Plan (Schedule 8) and other information outlined in the provider's financial summary and approved Negotiation Package. Therefore, timely completion, submission and approval of the Negotiation Package are required. To ensure proper submission and approval of the Negotiation Package providers must:

- a. Complete the appropriate Negotiation Package schedules as outlined in the "Instructions for Completing the Negotiation Package" by the due date as requested.
- b. Submit the appropriate Negotiation Package to DMH Contracts Development and Administration Division.
- c. DMH Contracts Development and Administration Division will distribute the Negotiation Package as appropriate for review by DMH units impacted by the provider's proposed service plan.
- d. If necessary, the Lead District Chief (or their designee) will follow up with provider's listed point of contact to discuss any needed revisions, concerns or required clarifications.
- e. Once all information is approved, the Lead District Chief will sign Schedule 1 Department of Mental Health Program Certification: Signed Program/Bureau District Chief Approval section and forward the document to the appropriate Deputy Director for signature.
- f. The Deputy Director will sign Schedule 1 Department of Mental Health Program Certification: Signed Deputy Director Approval section and forward the document to Contracts Development and Administration Division for signature and finalization of the Negotiation Package.
- g. The finalized/approved Negotiation Package will be sent to the appropriate contract monitors for ongoing follow up with the provider.

# REQUIRED FORMS – EXHIBIT 3 Homeless Family Solutions System Services TERMS, DEFINITIONS, AND ACRONYMS

#### 1. Beneficiary Types:

- Non-Medi-Cal/Indigent: Individuals who are not eligible for Short-Doyle/Medi-Cal, Medi-Cal Expansion, EPSDT or State Children's Health Insurance Program.
- EPSDT Medi-Cal: beneficiaries eligible for Early and Periodic Screening, Diagnosis, and Treatment (EPSDT) Program.
- Non-EPSDT Medi-Cal: beneficiaries eligible for Short Doyle/Medi-Cal program for certain individuals with low incomes and resources such as children and families, pregnant women, seniors, and persons with disabilities.
- MCHIP (includes Healthy Families transition to Medi-Cal Program): Expanded Medicaid Children's Health Insurance Program under Title XXI of the Social Security Act.
- MCE (Medicaid Expansion): beneficiaries eligible for Medi-Cal coverage expansion under the Affordable Care Act.
- 2. **Department of Mental Health (DMH)** refers to the County of Los Angeles Department of Mental Health.
- 3. **Direct Costs** are those that can be identified specifically with a final cost objective (i.e. a particular financial award, project, service, or other direct activity of the organization.
- 4. **Equipment,** Major means movable personal property of a relatively permanent nature and of significant value meaning \$5,000 or more. Allowable to the extent the equipment costs are capitalized and captured through <u>depreciation</u>, unless the County contract specifically approves outright purchase in which case the lower of the contract authorized purchase amount or the equipment actual costs is allowable. No further allowability through depreciation is allowed for lump-sum outright purchases. (Ref. Centers for Medicare and Medicaid Services (CMS), The Provider Reimbursement Manual Part 1, Chapter 1 Depreciation; County of Los Angeles Fiscal Manual, Chapter 6 Fixed Assets, and California Code of Regulations (CCR) Title 9 Division 1, Section 552 Equipment Expense).
- 5. **Equipment,** Minor means portable equipment items costing less than \$5,000 per unit are allowable expenses under the services and supplies category.
- 6. Funded Program is a set of services paid through a particular funding source for the benefit of a specific beneficiary (e.g., Medi-Cal/Healthy Families or Non-Medi-

# REQUIRED FORMS – EXHIBIT 3 Homeless Family Solutions System Services TERMS, DEFINITIONS, AND ACRONYMS

Cal/Non-Healthy Families). The Funded Program Amount is the basis for the provisional payment to the Contractor per Paragraph E of the Financial Exhibit A of LAC-DMH LE Agreement. A Funded Program is made up of one or more Subprograms.

- Indirect costs are those that have been incurred for common or joint purposes.
  These costs benefit more than one cost objective and cannot be readily identified
  under a particular final cost objective without effort disproportionate to the results
  received.
- 8. **Lead District Chief** is the DMH person that is designated to be the primary DMH liaison with the Legal Entity.
- 9. **Legal Entity (LE)** means a mental health provider whose legal Schedule may be an association, corporation, partnership, sole proprietorship, or other legal Schedule of organization recognized by the State of California. The terms "organization", "agency", "company", and "contractor" may be used interchangeably with "LE".
- 10. Licensed clinical/treatment staff. See the California Code of Regulations, Title 9, Division 1 Mental Health, Article 8, Professional and Technical Standards, Section 620 632 for information regarding the license/degree categories that are used in the program personnel sections of this Negotiation Package.
- 11. Maximum Contract Amount (MCA) is the maximum reimbursement from DMH possible under the Terms and Conditions of a LE Agreement. MCA control applies to the grand total of all programs within the entire LE Agreement and also to the respective "Funded Programs" within the LE Agreement as defined in the LE Agreement's Financial Summary.
- 12. **Mid-Year/Partial Year Change** is specific portions of the Negotiation Package document that the DMH requires be submitted when amending a LE Agreement during the LE Agreement's Term.
- 13. **Negotiation Package (NP)** is the document that the DMH requires a service provider to submit when requesting a contract renewal, or a contract award under a solicitation, or a mid-year changes to a current contract.
- 14. **Provider Number** is a four-character numeric or alpha-numeric code assigned by DMH in collaboration with the State Department of Mental Health. Generally, the provider number is assigned to a specific geographic four-wall facility site; however, in certain circumstances there could be more than one provider number assigned to the same site. In the case of solicitations involving a site for which there is no currently assigned provider number the service provider is to use TBA (to be assigned) followed by a (dash) 1 (number consecutively) for each proposed new site (i.e. TBA-1, TBA-2, etc.).

County of Los Angeles Department of Mental Health Negotiation Package (7/1/14)

# REQUIRED FORMS – EXHIBIT 3 Homeless Family Solutions System Services TERMS, DEFINITIONS, AND ACRONYMS

- 15. **Provider Site** is the physical facility at which the services/activities will be rendered and/or coordinated if such services/activities will be rendered in the field.
- 16. Service Area (SA) is a geographically defined area used by DMH to divide the County of Los Angeles into smaller units for the operation of the public mental health system. There are eight (8) SA, which are identified in the DMH's County web page.
- 17. Service provider/provider is a non-government organization (NGO) that proposes to or currently does render mental health services and/or activities.
- 18. **Solicitation** means a DMH issued Request for Proposal (RFP), Request For Information (RFI), Request for Service (RFS), or Request for Statement of Qualifications (RFSQ).
- 19. **Subprogram** is a set of services for a specific purpose. The Subprogram Amounts are allocated and/or awarded based on Contractors' areas of expertise and their ability to provide specific services and/or serve specific populations. The Subprogram Amounts will be used to monitor the provision of mental health services within the Funded Program and will not be used at cost settlement.

County of Los Angeles Department of Mental Health Negotiation Package 7/1/14

## REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System TRANSMITTAL LETTER

SCHEDULE 1

	Data entry	cells are highlighted	NP Submission Term	
Submission Date:		]		
TO: Department of Mental H	lealth, Contract Developme	nt and Administratio	n Division	•
RE: Legal Entity Name:				1
	(As appears on the o	rganization's Articles of	Incorporation)	_
Summary of Changes: incluneeded, attach another shee		ast approved Negoti	iation Package (if a	dditional space is
1 2 3 4 5 6 7		8 9 # # # #		
Contractor Certification:				
Enclosed herewith is the corshown on Form 2 Contract A proposal for the provision of	Application. It is correct to to temperate the mental health services/actives.	he best of my know vities for the County.	ledge and represen	its my organization's
I certify that services propos and Institutions Code and the			ım standards as sei	forth in the Welfare
Signed (Legal Entity person	authorized to sign contract	s)		Date
Type/Print Nar	ne of Signer			
Department of Mental Healt	h Program Certification:			
I certify that I have reviewed t policies:	he content of this Contract	Negotiation Package	and that it meets D	MH standards and
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Signed Program/Burea	u District Chief Approval	· · · · · · · · · · · · · · · · · · ·	·	Date
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Signed Deputy [	Director Approval			Date
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Department of Mental Healt	h Contracts Development	t and Administratio	n Certification:	
We have reviewed the prop allocation for the Contract:	osed Maximum Contract A	Amount and it com	plies with the Dep	artment's proposed
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**SCHEDULE 2** 

County of Los Angeles Department of Mental Health Negotiation Package 7/1/14

# REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System LEGAL ENTITY CONTRACT INFORMATION SHEET

Attach to Form 1

Cell instructions: (unprotect pass word is

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1	Submission Date:	January 0, 1900	<del></del>
2	County Fiscal Year(s):		FY(s) applicable for the Neg. Pkg
3	Reason for Proposal (check the	e following for Contract Renewal, Contrac	et Amendment or Solicitation Proposal:
4	Contract Renewal (√):	Contract Amendment (	):Solicitation (√):
	Contract Supersession (√):	Contract Modific	ation without Amendment (√):
5	Request Period (check the follow	owing for Full Fiscal Year or Mid-Year/Part	ial Year Change:
6	Full Fiscal Year (√):	A Second	
7	Mid-Year/Partial Year Cl	nange (Enter effective period of change (	(mm/dd/yy to June 30, yyyy)):
8	Legal Entity Name (As appear	s on the organization's Articles of Incorpor 0	ration):
9	Legal Entity DBA (Doing Busin	ess As) name, if applicable:	
10	Legal Entity Number (if assig	ned by County, otherwise enter TB	BD (To be Determined):
11	-	ification Number for the organizatio	
12	Address of administrative he	adquarters or main office (may not	be a provider site):
13	a Street Number and Nam	ie: <u>1988 National De</u>	
14	b Room or Suite Number	(if any):	<u> </u>
15	c City/State/Zip Code:		<u> </u>
16	Organization status is:	Not For Profit (check):	For Profit (check):
17	Supervisor District in which h	neadquarters is located (1st, 2nd, 3rd,	, 4th or 5th):
18	Contact Person:		Responsible to communicate with DMH
19	a Title:		
20	b Telephone No.:	Fax No	
21	c e-mail Address:		
22	d Website:		
23		County DMH contract number:	which
	expires/expired on (enter date		<u> </u>
24		er Los Angeles County department	
	Department Name:	Contract Term:	Contract Type/Service:
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### REQUIRED FORMS - EXHIBIT 3 Homless Family Solutions System LEGAL ENTITY - CalWORKS PROVIDER OPERATING DAYS AND HOURS

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1	Submission Date:	January 0, 1900	
2	County Fiscal Year(s):	0	•
3	Legal Entity Name:		0
4	Legal Entity Number:	0	

Cell format for columns e through ff is h:mm so enter the hour followed by a colon followed by the minutes (i.e., 8:15); Indicate "c" in columns for day(s) in which the facility is closed

(If the facility is open 24 hours per day and 7 days a week enter a check (vf or x) in column d and do not complete columns e through if for that facility)

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County of Los Angeles
Department of Mental Health
Negotiation Package 7/1/14

## REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System LEGAL ENTITY - CalWORKS PROVIDER SERVICE CAPACITY

(unprotect pass word is dmh in small case)
Cell instructions: Data entry cells are highlighted.

1 Submission Date:	1/0/1900	
2 County Fiscal Year:	0	
3 Legal Entity Name:		0
4 Legal Entity Number:	0	

This Schedule is to report various service site capacities including language, age-group, target population, and other specialty service capabilities by provider number location(s) funded under the County mental health contract.

For each provider site, enter a check ( $\sqrt{}$  or x) under columns d - xx if the site has the capacity to provide said provision/service. Use extra space (e.g., col. s - u) to list additional capacity.

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## REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System LEGAL ENTITY - CalWORKS PROVIDER SERVICE CAPACITY

(unprotect pass word is dmh in small case)
Cell instructions: Data entry cells are highlighted.

1 Submission Date:	1/0/1900	
2 County Fiscal Year:	0	
3 Legal Entity Name:		0
4 Legal Entity Number:	0	

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## REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System LEGAL ENTITY - COVERED SERVICES BY CAIWORKS PROVIDER

(unprotect pass word is dmh in small case)
Cell instructions: Data entry cells are highlighted.

1 Submission Date:	1/0/1900	_
2 County Fiscal Year:	0	
3 Legal Entity Name:		0
4 Legal Entity Number:	0	

This Schedule is to report services/activities rendered at the provider site (provider number location) funded under the County mental health contract. For each provider site, enter a check ( $\sqrt{}$  or x) under columns d - rr to indicate the services/activities provided at the site. Use extra space in columns ss - vv to list additional capacity.

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## REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System LEGAL ENTITY - COVERED SERVICES BY CalWORKs PROVIDER

(unprotect pass word is dmh in small case) Cell instructions: Data entry cells are highlighted

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2 County Fiscal Year:	0	_
3 Legal Entity Name:	0	-
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	NO.	FACILITY NAME	9	5/10-10		5/19	5/20	5/30	5/35		5/3	6-39		5/43	5/50	5/60	5/62	5/65	5/70	5/80	5/89	5/90			1 .	
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County of Los Angeles Department of Mental Health Negotiation Package 7/1/14

#### REQUIRED FORMS - EXHIBIT 3 **Homeless Family Solutions System** CalWORKs PROVIDER BUDGET BY SERVICE AREA

SCHEDULÉ 6

(unprotect pass word is dmh in small case) Cell instructions: →

Data entry cells are highlighted.

1	SUBMISSION DATE:	January 0, 1900		2 COUN	ITY FISC	CAL YEAR(s):		0	
3a	LEGAL ENTITY NAME:				0	<b>35</b> LEC	GAL ENTIT	TY NUMBER:	0
la	PROVIDER NUMBER:			4b FACILITY	/ NAME:				
ā	PROVIDER SITE ADDRESS	S:			•		5b CITY:		
эc	STATE:	5d ZIP CODE:				6 TELEP	HONE #:		E E E
	Enter only one Provider Number	description into the highlighte	d cell. Sch	edule 6 is the bu	udget for th	e identified Provi	der Site (Pro	vider Number) i	ncluding
-	Satellite Site(s), if applicable. Us HEAD OF SERVICE:	e a separate Schedule 6 for e		der Site. RVICE AREA:	10	9.50	PERVISO	R DISTRICT:	9
1	HEAD OF SERVICE:		0 OLI	TVIOL AILLA.		300		n blomion.	
10	AN ERROR HAS OCCURRED IF A NU THREE (3) CELLS. THE BUDGET EXP A BALANCED BUDGET. IF NOT EQUAL	ENSES AND REVENUES MUST BE E	EQUAL FOR		-		-		-
	EXPENSES:	· · · · · · · · · · · · · · · · · · ·		Ψ		4	•	Ψ	
,		a	b	c	d MID/D	· e	f	g	h
11	PROVIDER SITE STAFFING (REQUIRED 709		OR LAS	SED BUDGET T APPROVED UDGET	CHANGE/ REQUES	RTIAL-YEAR /SOLICITATION ST - ( ) denotes tive amount		POSED ISED BUDGET	Column g cell as a percent of the Total Direct program Budget
			FTE	AMOUNT	FTE	AMOUNT	FTE (b+d)	AMOUNT (c+e)	(col g line cells divided by col g, line 31)
12	Physician (MD)/Psychiatrist/MH	Nurse Practitioner (NP)	· .				-	-	-
13	Psychologist/MSW/LCSW/MFT ( Clinical Nurse Specialist (CSN)	(Lic./Reg./Waiv'd.)/MH					-	-	-
	RN, LVN, Psych. Tech.		5,573	33.3			-	<u> </u>	-
15	MH Rehabilitation Specialist  Mental Health Related B.A. or 2	ure MH Experience - not					-	-	
16	licensed	yra. Witt Experience Trot					-	-	-
	No B.A. or 2 yrs Exp & Student						-		-
	Other Non-Administrative Progra		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				-	<del>-</del>	-
	Administrative Support Program						-	-	-
	Total Salaries and Wages (lines	12:19)		-		-		•	-
	Employee Benefits			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				-	
22	TOTAL PERSONNEL EXPENSE	E & FTEs (lines 20 + 21)	•	-	-	-	-	\$ -	
23	PROGRAM SERVICES AND SU	JPPLIES		<del></del>	Anti-				
24	Equipment, Purchased with a Ur	nit Value \$5,000 or more							-
25	Facilities and/or Improvements,	Purchased with a Unit Value \$	5,000 or			e e e		-	-
	more One-Time Expenses							-	-
	Professional Services - Clinical/	Program		t i gair				-	-
28	Subcontracts (program/clinical p		Programs	1 1 1 1 A				•	-
29	All Other Services and Supplies							-	-
30	TOTAL SERVICES AND SUPPI	LIES (sum lines 24:29)		-		-		\$ -	
31	TOTAL PERSONNEL & SERVI	CES/SUPPLIES EXPENSES	(lines 22 +	-		-		\$ -	
32	INDIRECT ADMINISTRATIVE C administration.	OVERHEAD (Attributed to the gen	eral					\$ -	-
33	TOTAL GROSS PROVIDER BU	DGET and INDIRECT	_	-				\$ -	

County of Los Angeles Department of Mental Health Negotiation Package 7/1/14

#### **REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System** CalWORKs PROVIDER BUDGET BY SERVICE AREA

SCHEDULE 6

(unprotect pass word is dmh in small case) Cell instructions: →

Data entry cells are highlighted.

1	SUBMISSION DATE:	January 0, 1900	0, 1900 2 COUNTY FISCAL YEAR(s):					
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5a	PROVIDER SITE ADDRES	S:				5b CITY:	· · · · · · · · · · · · · · · · · · ·	<u> </u>
50	STATE:	5d ZIP CODE:		<u> </u>	e TEI EE	HONE #:	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<u> </u>
-		description into the highlighted cell. Sci	nedule 6 is the h	_ udget for th			rovidos Numbon	
	Satellite Site(s), if applicable. Us	se a separate Schedule 6 for each Provi	der Site.	uuget ioi tii	ie identined Prov	ider Site (Pr	ovider Number)	including
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34		ITY (The County's contractual and	LAST		PARTIAL YEAR		PROPOSED NEW/REVISED	TOTAL
		be the Maximum Contract Amount	APPROVED		CHANGE OR		BUDGET	BUDGET (col g cells ÷
		d Program Alfocation):	BUDGET		SOLICITATION		(c+e)	column g, line
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County of Los Angeles
Department of Mental Health
Negotiation package 7/1/14

# REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System LEGAL ENTITY - CalWORKS PROVIDER BUDGET SUMMARY

1 Submission Date:	1/0/1900	_	This schedule is to report funded programs and amounts by provider site (provider number location) funded under the County mental health contract.
2 County Fiscal Year:	0	_	•
3 Legal Entity Name:		0	Enter the provider number in columns b - r on row 5. Then using the dropdown menu in column A, indicate the funded program and amount
4 Legal Entity Number:	0	_	funding such provider site.

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# REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System LEGAL ENTITY - CAIWORKS PROVIDER BUDGET SUMMARY

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Legal Entity Number:	0

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County of Los Angeles Department of Mental Health Negotiation Package 7/1/14

#### REQUIRED FORMS - EXHIBIT 3

#### **Homeless Family Solutions System**

#### LEGAL ENTITY - CalWORKS PROVIDER MENTAL HEALTH SERVICES PLAN

1/0/1900 1 Submission Date: 0 2 County Fiscal Year(s): 0 3 Legal Entity Name: 0 4 Legal Entity Number: S. 1 1 100 100 100 m h . and the second of the second √ 6 b ∴ ~ c ~ ď Avg Cost Non-Medi-**EPSDT** Row Non-EPSDT Row Row Row Row Row MCHIP⁵ MCE³ Total Cal/ per Client A, Legal Entity Level Mode MC⁴ Percent Percent Percent MC² Percent Percent Percent Indigent¹ & per Unit #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! Unique Clients Served #DIV/0! #D1V/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/01 Units 05 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 1 est. #DIV/0! Dollars #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! Unique Clients Served #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 10 Units #DIV/01 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 11 Dollars #DIV/0! #DIV/0! #DIV/0! #DIV/0! #D1V/0! #DIV/0! #DIV/0! 12 Unique Clients Served #DIV/0! 15 #DIV/0! #DIV/0! #DIV/0! #DIV/01 #DIV/0! #DIV/0! #DIV/0! 13 Units (excl #D1V/0! #DIV/0! #D1V/0! #DIV/0! #DIV/0! 14 Dollars TBS) #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0I #DIV/0! #DIV/0! #DIV/0! 15 Unique Clients Served #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! TBS #DIV/0! 16 Units - #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0I #DIV/0! 17 Dollars **EPSDT** Row Row Non- MC/ Row Non-EPSD1 Row Row Row Srvc Sup. MCHIP⁵ MCE³ Total B. Provider Level Percent MC⁴ Percent Percent  $MC^2$ Percent Percent Area District Indigent1 Percent 19 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 20 Provider No. - #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 21 Provider Site Name - #DIV/0! #DIV/0! #DIV/0! #DIV/0! #D1V/0! #DIV/0! 22 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 23 Provider No. #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 24 Provider Site Name #DIV/0! - #DIV/01 #DIV/0! #DIV/0! #DIV/0! #DIV/0! 25 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! Provider No. 26 - #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 27 Provider Site Name #DIV/0! - #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 28 #DIV/0! #DIV/0! #DIV/01 #DIV/0! #DIV/0! #DIV/0! Provider No. 29 #DIV/0! - #DIV/0! #DIV/0! #DIV/0! #DIV/0I #DIV/0! 30 Provider Site Name #DIV/0! #DIV/0! #DIV/0! - #DIV/0! #DIV/0! #DIV/0! 31 #DIV/0! #DIV/0! #DIV/0! #DIV/0! Provider No. #DIV/0! #DIV/0! 32 #DIV/0! - #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 33 Provider Site Name #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 34 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! Provider No. #DIV/0! 35 #DIV/0! #DIV/0! - ! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 36 Provider Site Name #DIV/0! #DIV/0! - #DIV/0! #DIV/0! #DIV/0! #DIV/0! 37 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 38 Provider No. - #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 39

Provider Site Name
Insert as many as needed

¹Individuals who are not eligible for Short-Doyle/Medi-Cal, Medi-Cal Expansion, EPSDT or State Children's Health Insurance Program. ²Beneficiaries eligible for Short Doyle/Medi-Cal program for certain individuals with low incomes and resources such as children and families, pregnant women, seniors, and persons with disabilities. ³Beneficiaries eligible for Medi-Cal coverage expansion under the Affordable Care Act. ⁴Beneficiaries eligible for Early and Periodic Screening, Diagnosis, and Treatment (EPSDT) Program. ⁵Title XXI expanded Medicaid (Medi-Cal) Children's Health Insurance Program (includes Healthy Families transition to Medi-Cal clients/units).

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County of Los Angeles Department of Mental Health Negotiation Package 7/1/14

#### REQUIRED FORMS - EXHIBIT 3 Homeless Family Solutions System CalWORKs - SUBPROGRAM SCHEDULE

SCHEDULE

Contractor Name: Agreement No.; Agreement Period; Subprogram Schedule:
 Financial Summary:
 Amendment No.:

LE No.: Fiscal Year: Amendment Date: 0

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Subtotal										
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### **Homeless Family Solutions System Services**

Supportive Services Staff (Sample)

	Distriction :			γ
Name Name	Discipline	License (if applicable)	# of hours per week	Languages Spoken
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